

Ernes Rama

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ABOUT ME

Moved into software engineering after several years in sales and project coordination, with hands-on experience building full-stack projects including a production AI image-editing tool and a business management platform, both deployed on Azure. Completed an accredited Node.js qualification and went through the LIFE by Gjirafa bootcamp, training in C# and ASP.NET Core. Years coordinating with teams and clients across countries built strong communication, remote collaboration, and structured problem-solving habits, communicating clearly under pressure and staying organized when priorities shift. Now applying that combination to junior full-stack and AI-focused roles.

PROJECTS

Bezel: AI Image Workbench*2026 – Present*

Personal Project · Deployed on Azure

Full-stack tool for generating and editing images from prompts, originally built for personal product-photo editing and expanded into general-purpose use.

- Built with Next.js, React, TypeScript, and Tailwind CSS, using Azure OpenAI image endpoints for prompt-based generation and editing
- Designed an async job pipeline with Azure Functions, Service Bus, and Blob Storage, with authentication, role-based access, and an admin approval flow
- Automated deployment with Bicep and GitHub Actions CI/CD, including AI-based prompt moderation and per-user usage quotas

Grove: Business Management Platform*2026 – Present*

Personal Project · Deployed on Azure

Full-stack inventory, point-of-sale, and sales-analytics platform with barcode-based workflows and financial reporting.

- Built with Node.js, Express, TypeScript, Prisma, and PostgreSQL, with a React and Tailwind CSS frontend
- Designed a batch and FIFO-based cost model to keep historical profit calculations accurate as stock costs change over time
- Built barcode-based product workflows and reporting on sales, cost of goods sold, margin, and inventory value

TECHNICAL TRAINING

Web Application Developer - Accredited Qualification (NQF Level 5)*Apr – Jun 2026*

Beetroot Academy · Prishtinë, Kosovo · Accredited by the National Qualification Authority (AKK)

Accredited 120-hour qualification in backend web development: Node.js internals and package management, asynchronous programming, HTTP protocol, Express framework, MongoDB, and REST API design. Assessment weighted 70% practical.

- Built the *Virtual Software Company Workers Portfolio* REST API as the qualification's capstone: user registration, JWT authentication, and profile management with MongoDB and Mongoose
- Designed and implemented secure authentication flow using JWT tokens and password hashing
- Structured applications with clear separation between routes, controllers, services, and data models

Full-Stack Development Bootcamp - LIFE by Gjirafa*2025 – 2026*

Gjirafa · Prishtinë, Kosovo

Industry-led bootcamp covering C#, ASP.NET Core, Clean Architecture (Domain, Application, Infrastructure, Presentation), Entity Framework Core, dependency injection, and REST API design.

- Built a URL Shortener REST API using Clean Architecture with proper layer separation (Domain, Application, Infrastructure, Presentation)
- Designed the data model with Entity Framework Core using repository and service patterns
- Implemented JWT authentication with role-based authorization and secure password storage

WORK EXPERIENCE

Project Coordinator*Aug 2022 – Oct 2025*

The Ortus Club · Prishtinë, Kosovo

- Coordinated end-to-end logistics for global executive knowledge-sharing events, managing timelines and cross-functional team collaboration
- Conducted structured lead research using LinkedIn, internal CRMs, and public platforms to identify senior decision-makers
- Built and maintained relationships with C-level executives, keynote speakers, and industry experts across international markets
- Produced post-event reports and analysis for clients and internal stakeholders, identifying insights and improvement areas

Call Agent (Outbound Sales & Lead Generation)*Jul 2018 – Aug 2022*

Omelink · Oncall Communications · Enhance LLC · Prishtinë, Kosovo

- Conducted high-volume outbound calls to businesses across the USA, researching and qualifying leads while maintaining accurate records and meeting performance targets
- Consistently represented company services to business owners and coordinated with regional sales representatives

EDUCATION

Web Application Developer - NQF Level 5*Jun 2026*

Beetroot Academy · Prishtinë, Kosovo · Reg. BA/2026/358

Bachelor of Public Administration*Sep 2017 – Jun 2021*

AAB College · Prishtinë, Kosovo

LANGUAGES

Albanian: Native

English: C2 Proficient (fluent spoken and written)